

“ We can't sustain a system that rewards how much is done to patients instead of how much is accomplished for patients. The Affordable Care Act will help us pay for quality and outcomes, not volume, with innovative tools such as bundled payments, incentives for hospitals that prevent readmissions, and accountable care organizations in which health-care providers who work in teams deliver better care with lower costs. ”

Donald M. Berwick, CMS Administrator,
September 3, 2010, Op-Ed in The Washington Post



Are you ready for **BUNDLED PRICING?**

With tomorrow's reimbursement environment rapidly taking shape, the time to prepare is NOW. Bundled pricing is integral to the strategies of Medicare and private payers – and it is being implemented today!

BUNDLED PRICING WILL ...

- Be the cornerstone of payment reform ...
- Become CMS' preferred reimbursement methodology ...
- Appeal to payers seeking transparency and predictability ...
- Align hospital and physician quality and efficiency incentives ...
- Benefit those programs that get to market FIRST!

“ TRG was an essential member of Baptist's ACE demonstration team. Their guidance and expertise in application preparation and project implementation was integral to our success. ”

Michael C. Zucker, FACHE
Chief Development Officer
Baptist Health System
San Antonio, Texas

TRG IS THE BUNDLED PRICING EXPERT!

- ✓ **ONLY TRG ASSISTED ALL FIVE Current CMS “ACE” Demonstration Sites**
 - Baptist Health System – San Antonio, TX (Cardiac and Orthopedics)
 - Oklahoma Heart Hospital – Oklahoma City, OK (Cardiac)
 - Exempla Saint Joseph Hospital – Denver, CO (Cardiac)
 - Hillcrest Medical Center – Tulsa, OK (Cardiac and Orthopedics)
 - Lovelace Medical Center – Albuquerque, NM (Orthopedics) AND
- ✓ **ONLY THE CONSULTANTS OF TRG HAVE CONSTRUCTED MORE THAN 200 Bundled Pricing Packages, AND ...**
- ✓ **ONLY THE CONSULTANTS OF TRG HAVE SUCCESSFULLY MARKETED Bundled Packages to Medicare, Self-Insured Companies, and Managed Care Networks.**

With health care reimbursement reform on the horizon, hospitals and physicians need to prepare now for bundled payments. **TRG** can ensure your readiness for CMS-related opportunities and help you gain non-Medicare market share in the meantime. Our services include:

- Hospital-Physician Bundled Price Development – *Facilitation and Financial Modeling*
- Consulting Physician and Outlier Methodology Development
- Hospital-Physician Letters of Agreement Development – *Terms and Conditions*
- Billing and Payment Process and Algorithm Development
- Financial Impact Modeling – *Including Market Opportunity and Efficiency Analysis*
- Hospital-Physician Gainsharing Model Development
- Benchmarking of Cost and Quality – *Current “ACE” Sites and Proprietary Databases*
- “ACE” Readiness Gap Analysis – *“ACE” Application Completion with Deficiencies Highlighted*

Prepare TODAY and be READY for CMS' and other payers' bundled pricing opportunities.



Contact TRG Healthcare at 303.300.5251 or email klieb@trghcsolutions.com

Visit us online at www.trghcsolutions.com