



Dedicated to helping our clients meet the challenges of today to build a strong foundation for tomorrow

HEALTHCARE

TRG Healthcare is a premier management consulting firm dedicated to serving the needs of the healthcare industry. For more than 15 years, we have been formulating solutions for Hospitals, Health Systems, Academic Medical Centers, and Physician Groups nationwide.

TRG brings significant skill and creativity to each engagement. Our project teams are comprised of partners with deep industry and consulting experience. Applying top talent, we are able to maximize the value we deliver to our clients. Our senior-level professionals have the know-how to make sense of complex issues, frame them in straightforward terms, and formulate practical solutions to drive positive change.

TRG offers a distinctive array of consulting services to meet a wide range of client needs. We are committed to staying current with industry trends and have the resources and expertise necessary to address emerging forces such as evolving payment methods and new models of care delivery. We strive to foster new ways of thinking and go above and beyond to position our clients to succeed in today's volatile environment. A summary of our core service areas is provided below.



Our Approach
- We work closely with our clients to ascertain their goals and determine best possible outcomes.
- We craft tailored solutions for each client's unique circumstances.
- We structure our engagement team to complement the skills and workload of the client.
- We help drive consensus among diverse viewpoints to resolve complex issues.
- We focus on building lasting relationships that extend beyond episodic consulting assignments.
- We are agile, customer-focused and value based.

TRG HEALTHCARE SERVICES

Strategic & Business Planning

- Organizational visioning
Strategic plan development
Targeted strategies
Business plan development
Leadership facilitation
Service portfolio analysis
Market feasibility studies
Implementation support

Academic Medical Centers

- Academic affiliation agreements
Operational partnerships
Medical school planning
Research program planning
GME programming, accreditation, & funding
Faculty practice plan support
Funds flow arrangements

Hospital-Physician Alignment

- Feasibility assessment
Economic model development
Implementation support
Leading experts in alignment of cardiovascular, orthopedic, & oncology service providers

Bundled Pricing

- Reform strategy
Performance improvement
Accountable care planning
Care coordination planning
Risk sharing arrangements
Implementation support

Fair Market Valuation

- Co-management agreements
Joint ventures
Practice acquisitions
Compensation arrangements

Lab Consolidation

- Opportunity assessment
Model development
Implementation planning
Implementation support

Transactions & Affiliations

- Affiliation needs assessment
Partner identification
Mergers, acquisitions & sales
Specialty transactions and JV's
Third party capital partnerships
Due diligence
Integration planning
Post-merger finances
Regulatory support
Legal resources

Due Diligence

- Review documentation
Prepare financial statements
Management interviews
Detailed on-site visits

Complex Financial Analytics

- Complex accounting
Financial operations support
Financial planning
Financial feasibility studies

Clinical Service Lines

- Business development
Clinical programming
Resource optimization
Care coordination
Space programming
Equipment & facility analysis
Complex financial analysis
Recruitment

Healthcare Reform

- Reform strategy
Performance improvement
Accountable care planning
Care coordination planning
Risk sharing arrangements
Implementation support

Interim Management

- Executive leadership
Clinical program managers

To learn more, please visit us online at www.trghealthcare.com, or call:

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